OBJECTIVE

Work closely with software entrepreneurs to help them build great lives and successful businesses.

OVERVIEW

Scott is a creative, people-focused leader with broad experience and deep roots in software technology. He is an entrepreneur by nature and has brought category-leading enterprise software solutions from conception to market. A published author and experienced public speaker, he communicates effectively with both technical and non-technical audiences.

Scott believes that success is born of clear, honest, and frequent communication, and thrives in an environment of hard work, easy laughter, and uncompromising ethics.

PRIOR PROFESSIONAL EXPERIENCE

BP LOGIX, INC., 2010-2020
VP BUSINESS SOLUTIONS / CHIEF STRATEGY OFFICER

Nurtured this small software venture into a thriving business and a successful 2019 exit. BP Logix is a recognized innovator in the business process management (BPM) / intelligent process automation (IPA) marketplace. Reporting to the founders, Scott acted as both individual contributor and senior executive manager, with primary responsibility for the company's flagship product. He also played a key role in partnerships, licensing models, and proposal development, among many other functions.

Scott was the face and voice of BP Logix to the BPM analyst community, leveraging his communication skills and business background to provide context for the features and benefits offered by the company's products. He brought that same sensibility to the executive team, where he was directly responsible for ensuring that product features, services, pricing, and marketing anticipated the needs of the market. Scott created the conceptual basis for product features including (among others) case management and data virtualization—advancing the product with deeply integrated, high-demand capabilities.

Back in 2010, Scott pioneered the introduction of the company's cloud offering. Over the years, he led a successful effort resulting in Gartner's selection of BP Logix to its

Magic Quadrant for Intelligent BPM Software for five consecutive years. Scott's contribution was also critical to the company's selection (among a small number of winners drawn from a pool of hundreds of entries) for recognition on four different occasions by the Workflow Management Council for its prestigious *Excellence in BPM Award*.

His mission accomplished upon the company's acquisition in 2019 by a private equity group, Scott honored a commitment to remain for six months to help smooth the transition. He left BP Logix in March 2020.

WAMU INVESTMENTS, 2006-2009
HEAD OF TECHNOLOGY

Reporting to the president, Scott led the technology organization for this nationwide retail broker/dealer (a division of Washington Mutual Bank). Scott and his team of about three dozen technology professionals navigated the division through complex regulatory challenges, rapidly changing products, and major relocations, in addition to the day-to-day challenges of managing a brokerage operation with tens of thousands of customer accounts.

Following the collapse of the parent company, Scott was retained by acquirer Chase to assist in the migration of the brokerage platform. During this period, he spent considerable time and energy mentoring newly-displaced team members.

UNIVERSITY OF CALIFORNIA, IRVINE, 2003-2006
DIRECTOR, INFRASTRUCTURE SERVICES

Reporting to the Assistant Vice Chancellor for Academic Computing, Scott directed the Infrastructure Services team, servicing a population of approximately 30,000 students, staff, faculty, administrators, and others. Critical services provided by Scott's team included email, process automation, computing, storage, hosting, datacenter operation, consulting, and information security services.

In the famously consensus-driven university environment, Scott was an agent of change. He established a profit center within his organization, providing IT consulting to departments and researchers. He also reanimated a committee of departmental computing heads, recasting it as a valuable source of feedback for the academic computing organization, a channel for communicating that group's successes (and shortfalls), and a forum for sharing ideas.

As a member of the executive team reporting to the AVC, Scott collaborated on significant technology efforts with his peers responsible for networking, research, instruction, and the campus help desk. He also worked with colleagues on other campuses and in the Office of the President on statewide policy and technology procurement matters.

ENTERPRISE SYSTEMS MGMT CORP., 1992-2003
FOUNDER AND CEO

For over a decade, Enterprise Systems Management Corp. and its subsidiary helped large enterprises organize and operate their datacenters and networks. The company also built and marketed software for identity management and process automation. ESM Corp. counted a number of Wall Street giants, such as Merrill Lynch and Salomon Brothers, among many others, as long-time customers.

EDUCATION

BRANDEIS UNIVERSITY, WALTHAM, MA

B.A., Computer Science

ADDITIONAL LEADERSHIP EXPERIENCE

UC IRVINE MERAGE SCHOOL OF BUSINESS
COACH, 2022 NEW VENTURE COMPETITION

Provided guidance to two healthcare services entrepreneurs in the running as semi-finalists. Reviewed their business plans and pitch decks, made recommendations on polishing their messages and focusing on achievable near- and long-term goals.

UC IRVINE BEALL APPLIED INNOVATION
INNOVATION ADVISOR, WAYFINDER INCUBATOR

Review applicant submissions, interview selected applicants, vote on which will join the current cohort. Act as lead advisor for one or more participants, meeting regularly to review status, discuss plans, and generally provide whatever assistance, referrals, or advice the founders require.

THE AMANDA COMPANY
MEMBER, BOARD OF DIRECTORS

Acted as outside board member for this voicemail software venture. During Scott's tenure, the company reached #27 on the Inc. 500 list of fastest growing companies, won numerous industry awards, and inked a course-changing OEM deal with a major telephony hardware manufacturer.

VARIOUS NON-PROFIT ORGANIZATIONS
MEMBER, BOARD OF DIRECTORS

Scott has served on or led a number of boards of advocacy, professional, and community organizations.

SELECTED RECOMMENDATIONS

FOUNDER & CTO, BP LOGIX, INC.

[Scott] was instrumental in the growth of BP Logix, as well as helping in my personal development in business. Working with Scott we started with a small group of engineers and built it to a very successful company, a fun and challenging experience. One of his key strengths is being able to do just about any job function needed. His experience in running his own companies, and being part of large companies, gives him a very unique perspective that is hard to find. He has the rare combination of a being a technologist, a businessman and a writer.

DIRECT REPORT (TEAM MANAGER)

Scott is a seasoned technology leader who possesses an uncommon mix of skills and abilities. Perhaps more importantly, he knows how to instill trust in his business partners and those he leads. He does this by remaining transparent in his interactions (there's no ulterior motive or hidden agenda) and by maintaining integrity to his ideals. Because he's approachable, and always has an insightful perspective to share, he is regularly sought out by his team, peers, and business partners for advice, ideas, solutions…. Added to all this are his superior communication skills, great sense of humor, and the fact that regardless of the situation, he always remembers to treat people, well… like people.

COLLEAGUE (VP PORTFOLIO MANAGEMENT)

Scott brought with him not only an exceptional technical expertise but an in-depth knowledge of the brokerage business. This combination of skill sets, plus his ever-present sense of humor, helped us to significantly improve the stability of our technology infrastructure while "pushing" the business to think strategically as to how technology could be used to improve operational efficiencies and increase revenue growth. Scott brings that rare ability to bridge the most complicated techie-speak with a keen insight into what the business is really asking for but not always able to articulate well. Finally, Scott's leadership and humanity helped to build a loyal, competent, and highly respected technology team. I would highly recommend Scott for any position.